

Case Study

Building and scaling a profitable business

pager

The Challenge

Pager's mission is to bring the best available care to their patients' doors. To do this, they built the technology that allows patients to connect directly to providers and schedule an appointment at their own home or office. Then they had to build a network of high-quality providers, get them credentialed and make the business profitable.

Building a high-quality network of providers is challenging, and building and scaling a profitable business is even more so. While focused on growing to scale, Pager knew they couldn't ignore compliance. The last thing they needed was to invest resources building, staffing, and implementing their own credentialing program.

So they looked for a CVO that would be able to support their growth with a trustworthy, flexible, cost-effective credentialing process. This would allow them focus on their mission to bring the best available care to their patients' doors.

The Solution

Pager selected andros because our platform met all of their credentialing needs. andros now plays an important role in onboarding new providers, from the first step of the **Credentialing Application** to the final step of **Approval** by Pager's Chief Medical Officer. andros allows our client to complete the entire provider credentialing process in a single location, including:

- * Checking state specific primary sources in multiple practice states
- * Building custom verifications required by Pager
- * Creating custom application to meet Pager's supplemental needs

With their credentialing and onboarding process streamlined and easy to use, Pager is able to grow their network of doctors quickly without worrying about compliance.

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andros' solution allows us to focus on what truly matters: growing and scaling our business. Their product is almost too good to be true in its simplicity and comprehension, and their proactive approach to client relations easily makes them one of the best partners out there.

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- Toby Hervey,
General Manager

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